The Multi Site Weather Check

12 leading indicators to review every week. Sinclair Operations Group · Bradley A. Sinclair Jr., MPA

1. Give each line one owner
A number without an owner is decoration.

2. Set a watch line and a storm line
Agree in advance what triggers attention and what triggers action.

3. Review weekly, same order
Scorecard first, then solve the issues it raises.

#	LEADING INDICATOR	WHAT IT PREDICTS	OWNER	THIS WK	LAST WK	STATUS
1	**Open shifts, next 14 days**	Overtime, agency spend, missed visits				Clear Watch Storm
2	**Call answer rate**	New patient volume next month				Clear Watch Storm
3	**Lead to appointment conversion**	How full the schedule will be				Clear Watch Storm
4	**Missed appointment and no show rate**	Lost revenue and idle provider time				Clear Watch Storm
5	**Authorization and intake backlog**	Delayed starts and lost care hours				Clear Watch Storm
6	**Days from visit to claim**	When cash will actually arrive				Clear Watch Storm
7	**Denial and rework trend**	Collections and AR aging				Clear Watch Storm
8	**New hire 90 day retention**	Turnover cost and coverage gaps				Clear Watch Storm
9	**Clinician utilization**	Margin per site				Clear Watch Storm
10	**Escalations per site, and who resolved them**	Leadership capacity at the site level				Clear Watch Storm
11	**Overdue licenses, credentials, and trainings**	Survey findings and payer risk				Clear Watch Storm
12	**Complaints and incidents open more than 7 days**	Reputation and compliance risk				Clear Watch Storm

Want a second set of eyes on your forecast?
Book a free 30 minute Weather Check.

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